



NEWS RELEASE

FOR IMMEDIATE RELEASE

Constellation West
8230 Old Courthouse Road, Suite 220, Vienna, VA 22182
703-280-3560 Main
www.constellationwest.com

CONSTELLATION WEST HIRES GUS WEISS AS ACCOUNT MANAGER.

Vienna, VA - October 17, 2024. Constellation West Welcomes Augustin “Gus” Weiss as New Account Manager

Constellation West is pleased to welcome Augustin “Gus” Weiss as our newest Account Manager. Gus brings a wealth of experience from his work in full-cycle sales for project management and marketing software, with a particular focus on business development within the SaaS space. His expertise spans sourcing deals and managing opportunities from initial introduction to closing.

In his new role, Gus is eager to drive growth not only in the emerging field of Quantum cybersecurity but across a wide range of business areas with various federal agencies. He believes that consistency in outreach and messaging is crucial, and emphasizes quality interactions over quantity. Throughout his career, Gus has been committed to exploring innovative outreach methods, refining messaging, and identifying the ideal prospect profiles to determine what works best.

We are thrilled to have Gus on board, confident that his expertise and forward-thinking approach will play a pivotal role in driving our future success.

Originally from the Washington, D.C. area, Gus graduated from James Madison University in 2018 with a Bachelor’s degree in Business Management. Outside of work, he enjoys golfing, supporting Philadelphia’s sports teams, and has recently taken up cooking, eagerly welcoming new recipe suggestions.

About Constellation West

Client/Server Software Solutions, Inc. dba Constellation West is a cyber security and information solutions provider to a wide variety of Department of Defense (DoD) and federal government agencies. Founded in 1997 by Lisa N. Wolford, Constellation West is a service-disabled, veteran-owned women small business with offices in Vienna, VA and Bellevue, NE.

Media Contact

Haley Harford
hharford@constellationwest.com
703-280-3595 office | 410-474-9741 mobile | www.constellationwest.com